IAPA
Association Internationale des Praticiens en Agribusiness

IAPA PULSE

THE OFFICIAL NEWSLETTER OF THE INTERNATIONAL AGRIBUSINESS PRACTITIONERS' ASSOCIATION

ISSUE 2– JUNE 2026

WORD FROM THE PRESIDENT

Dear members, Dear partners,

This month of May will be remembered in the history of our association as a time when our unity, commitment, and shared vision opened up new opportunities. We proved, once again, that when we move forward together, no barrier is insurmountable.

From May 26 to 28, 2026, a delegation from our Board of Directors and our Executive Secretariat attended a strategic workshop in Kenya, organized by our partner ABF-GIZ in collaboration with ACBF. This meeting wasn't just a working session: it was a real catalyst for energy, ideas, and strong decisions for the future of IAPA.



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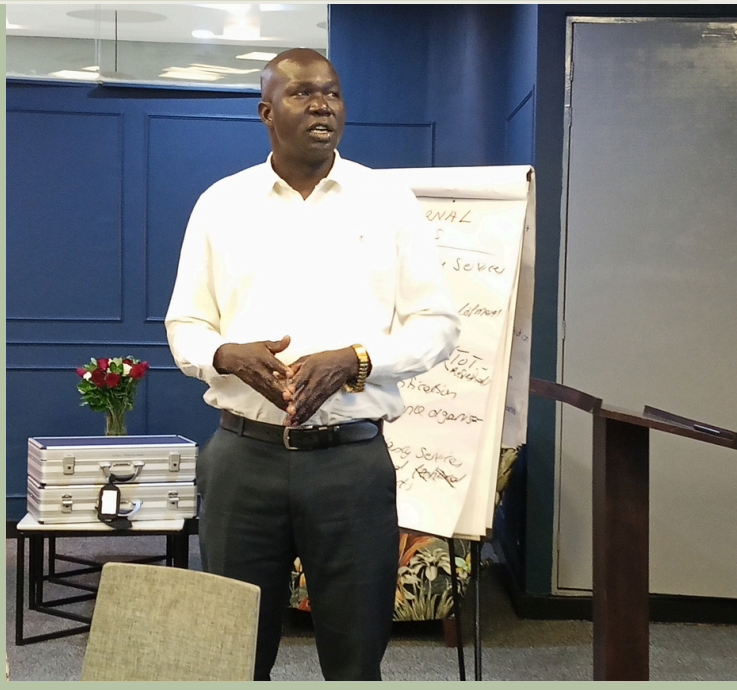

For three days, we worked with passion and determination on essential topics:

- Strengthen our institutional and financial structure to build a strong and resilient organization.
- Clarify our governance to ensure transparency, efficiency, and cohesion.
- Rethinking our strategic framework and business model to ensure our relevance and long-term impact.
- Optimizing our operational structure so that every action counts and every member finds their place.
- Ensuring our financial sustainability by anticipating compliance requirements and diversifying our resources.
- Align our strategy and communication to speak with one voice and effectively engage our partners.
- Draw up a clear roadmap to turn our ambitions into concrete achievements.

The first day, intense and demanding, led to a major breakthrough: Ms. Linh Feldkoetter, ABF Project Manager, agreed to continue the official registration process of IAPA in Ghana.



Together, we have laid the foundations for an ambitious and sustainable future. Let's keep moving forward, united and determined, to make IAPA an essential reference in our field.

With all my appreciation,
Valentin Nchendeh,
President of IAPA



IAPA MOVING FORWARD!

The strategic workshop held in Kenya was a turning point for our association.

This milestone was made official with the signing of the registration documents by our President, Valentin Nchendeh, and on June 2, 2026, by Dr. Codjoe Francis, our focal point in Ghana.

This act isn't just administrative: it symbolizes our move to a new stage, where our vision takes shape and becomes real.

We express our deep gratitude to ABF for its exemplary organization, and to Ms. Linh Feldkoetter, Ms. Melanie Klein, and Ms. Patricia Likongwe for their unwavering support from day one. Their commitment by our side is a source of inspiration and motivation for all of us.

Next steps:

Every step we take together brings us closer to our goal: making IAPA a leading organization, able to positively influence our sector and create opportunities for everyone.

It's in this sense that we have laid out a roadmap with the following activities:

- Follow up and finalize the IAPA registration process,
- Develop a bank selection matrix and choose a suitable banking institution
- IAPA Bank Account Opening
- Launch a membership campaign and collect members' dues and membership fees
- Set up a knowledge management hub, along with the MS Office tools and the associated team
- Organizing a general meeting in November this year
- Finalize the strategic and operational documents currently being developed
- Draw up the activity implementation plan

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PROGRESS OF IAPA MISSIONS WITH ACBF CONSULTANTS

Good news! IAPA has reached an important milestone by successfully completing its work with three top-notch consultants:

- **Institutional strategy:** development of IAPA's overall strategy.
- **Mobilization of resources:** definition of a targeted strategy to strengthen our financial capabilities.
- **Communication :** designing a clear and impactful communication strategy to boost our visibility and influence.

Following this work, the Board of Directors and the Executive Secretariat will put together an operational action plan to turn these guidelines into tangible results.



Consultations being finalized:

Two other strategic projects are making great progress:

- **IAPA's administrative and financial manual,** ensuring strict and transparent management.
- **Program management,** with a particular focus on monitoring and evaluation to measure and optimize our impact.

Thanks

We express our deep gratitude to ABF and ACBF for their valuable support throughout these activities, as well as to the volunteer members who actively participated in the many online workshops and discussions with the consultants.

Your involvement is the key to our collective progress.

PARTNERSHIPS IN VIEW

The IAPA and AAA Relationship – A Strategic Partnership



After an initial online introductory meeting, the IAPA delegation took advantage of being in Nairobi, Kenya, to hold an in-person meeting with the Africa Agribusiness Academy (AAA), the Kenya branch, on May 28, 2026.

The goal of this meeting was to explore possibilities for collaboration and partnership between IAPA and AAA, two organizations that share common goals in promoting agribusiness development, capacity building, and support for businesses in Africa.

The discussions focused in particular on **opportunities for cooperation in areas such as training, developing the skills of agribusiness practitioners, networking sector players, and jointly implementing initiatives aimed at boosting agricultural entrepreneurship and developing value chains across the African continent.**



To discover

To learn more about the initiatives, projects, and opportunities of Africa Agribusiness Academy, feel free to visit their website via the following link : https://aaa-kenya.org/

Africa Agribusiness Academy

The Africa Agribusiness Academy (AAA) is an entrepreneurship network founded in 2010 that aims to promote innovation and the growth of agri-food SMEs founded in 2010.

This association aims to promote innovation and growth of agri-food SMEs in Africa, thus contributing to economic growth, rural incomes, and food security.

Present in five countries (Kenya, Ethiopia, Rwanda, Tanzania, and Uganda), each country has a national chapter managed by a board of directors and several clubs. Once set up, these clubs have 20 to 25 members, with a national coordinator and a person in charge in each club to organize activities.

Visit to ACBF Kenya

This month, a joint delegation from ABF and IAPA visited the Foundation for Capacity Building in Africa (ACBF) office, based in Kenya. A highlight of the visit was the presentation of Ubora Academy, an innovative training and sharing platform aimed at strengthening skills.

This visit helped strengthen the ties between our organizations and identify new ways to cooperate in promoting education and skills development across the African continent.

We warmly invite you to check out this platform dedicated to skill development and professional excellence in Africa.



👉 Visit the plateform here

Participation in ABF-GIZ Independent Evaluation Committee

As part of its capacity-building initiatives in the maize, cocoa, and livestock sectors, the ABF project, in collaboration with MOVE-COMCASHEW, launched a second call for applications called "Build Your AgriCanva, Build Your Future," following the success of the first edition.

To evaluate the best submissions and identify potential initiatives, an Independent Evaluation Committee was set up, bringing together experts from international organizations and agricultural institutions.



As such, Dr. Codjoe Francis, Kum Jude Kawzu, and Ouedraogo Boureima took part in this committee as representatives of the International Agribusiness Practitioners Association (IAPA).

This mission took place during an international workshop held from June 15 to 19, 2026, in Accra, Ghana, bringing together various key players from the sector.

This participation shows the ongoing commitment to the development of agribusiness and capacity building in Africa.

MEMBERS IN THE SPOTLIGHT

In recent months, IAPA has been buzzing with ambitious initiatives, strong collaborations, and innovations that boost our impact on the ground. Thanks to the unwavering dedication of our teams and partners, we keep turning ideas into concrete, change-making actions.

April 2026 – A month of promising seeds

CAMEROON

In Abong Mbang, Kum Jude Kawzu led a pilot training to test the teaching materials adapted for FBS Robusta Coffee. A key step in giving producers tools that are perfectly suited to their realities.





TCHAD

Supervision of FBS GAFs by Kum Jude Kawzu, ensuring the quality and effectiveness of the training and boosting beneficiaries' confidence.

MOROCCO

Dalila Delhoumi led the pilot FBS Milk training, paving the way for better structuring of the dairy sector.



ALGERIA

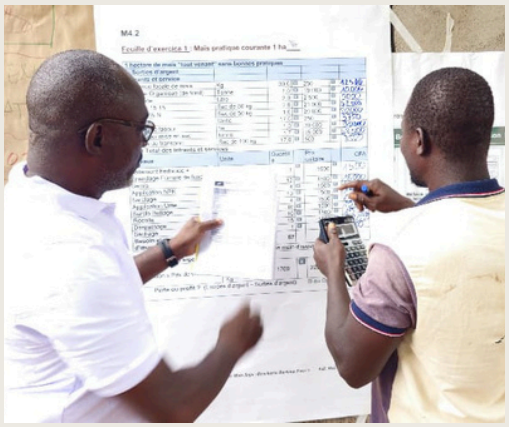


Atia Abdelkader, e-learning ambassador, presented eAcademy, giving learners at the National Institute of Professional Training in El Oued expanded access to innovative digital resources.

June 2026 – Progress That Paves the Way







BURKINA FASO

As part of the MGF project, our association, in partnership with Lonnya Consult and Baitoul Maal, officially launched the PBS in Bobo-Dioulasso. This pilot training, led by Henri Jolibeau, perfectly illustrates the fruitful cooperation between our partners and our organization.

Following this first step, a PBS trainer training session was held from June 15 to 22, 2026. This initiative aims to multiply local contacts who can effectively spread best practices to beneficiary communities.

Still within the MGF project, Ouedraogo Boureima and Sankara Adama supervised several FBS sessions for the benefit of corn producers, suppliers for the company GDI Partners.

MALI



Keïta Bakary trained the supervisory staff of rice producers from the Office of Niger and partner NGOs on the FBS, boosting local skills for a lasting impact.



CAMEROON

Valentine Nchendeh is currently in pilot training and trainer training at the Cooperative Entrepreneurship School (CBS) in the value chains of onion, cashew, and soybean with the PADER-GIZ project in Garoua, in northern Cameroon.

MADAGASCAR



Raharijaona Fabrice and Herindranovona Augustin (Hery) led the adaptation of new CBS equipment for the rice-fish and peanut value chains, opening up new opportunities for producers.

The IAPA Madagascar team is actively preparing for the official launch of its national branch, a sign of a network that is growing and getting stronger.



COTE D'IVOIRE

Following the training of trainers and supervisors on the FBS approach applied to the Coffee value chain, our lead trainers Djé Robert Kouakou and Abdu Kader are currently in the coaching phase with the trainers.



OPPORTUNITIES OFFERED BY IAPA

Following a pre-selection carried out by the IAPA Executive Bureau at the request of ABF-GIZ, five (05) Master Trainers from Nigeria, Ghana, and Ethiopia were selected to provide support and coaching to the winners of the agribusiness competition as part of the mentoring program implemented by the Agribusiness E-Academy. This initiative aims to strengthen the entrepreneurial skills of the beneficiaries and help them develop viable agribusinesses that are ready to attract investment.



We wish great success to these first members of the IAPA who have the opportunity to offer professional services thanks to their expertise and their membership in the big IAPA family. Their selection is a recognition of their skills and an illustration of the opportunities the IAPA network offers its members.

Let's stay united, ambitious, and confident. IAPA's future is being written today… and it looks promising!